

# JRG SECURITIES LTD

Registered and Corporate Office: JRG House, Ashoka Road, Kaloor, Kochi - 682 017

## CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED 30 SEPTEMBER 2011

(Rs. in lakhs)

SI No.	Particulars	For the Quarter ended		For the Half year ended		For the Year ended
		30.09.2011	30.09.2010	30.09.2011	30.09.2010	31.03.2011
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
<b>1</b>	<b>Income</b>					
a	Income from operations	1,116.04	1,484.22	2,257.06	2,864.44	5,973.07
b	Other operating income	150.17	54.72	214.08	131.87	459.03
	<b>Total income</b>	<b>1,266.21</b>	<b>1,538.94</b>	<b>2,471.14</b>	<b>2,996.31</b>	<b>6,432.10</b>
<b>2</b>	<b>Expenditure</b>					
a	Trading expenses	424.71	492.46	758.41	944.22	2,011.42
b	Employees cost	589.67	508.44	1,150.15	1,012.43	2,089.42
c	Administrative and other expenses	492.15	447.31	963.55	799.46	1,799.60
d	Depreciation/amortisation	162.68	178.23	319.85	348.57	691.43
	<b>Total expenditure</b>	<b>1,669.21</b>	<b>1,626.44</b>	<b>3,191.96</b>	<b>3,104.68</b>	<b>6,591.87</b>
<b>3</b>	<b>Profit / (loss) from operations before other income, interest and exceptional items (1-2)</b>	<b>(403.00)</b>	<b>(87.50)</b>	<b>(720.82)</b>	<b>(108.37)</b>	<b>(159.77)</b>
4	Other income	180.91	241.71	295.10	483.60	952.01
<b>5</b>	<b>Profit / (loss) before interest and exceptional items (3+4)</b>	<b>(222.09)</b>	<b>154.21</b>	<b>(425.72)</b>	<b>375.23</b>	<b>792.24</b>
6	Interest	28.10	1.83	28.25	18.14	74.55
<b>7</b>	<b>Profit / (loss) after interest but before exceptional items (5-6)</b>	<b>(250.19)</b>	<b>152.38</b>	<b>(453.97)</b>	<b>357.09</b>	<b>717.69</b>
8	Exceptional items	-	-	-	-	-
<b>9</b>	<b>Profit / (loss) before tax (7+8)</b>	<b>(250.19)</b>	<b>152.38</b>	<b>(453.97)</b>	<b>357.09</b>	<b>717.69</b>
10	Tax expense (including deferred tax)	31.08	24.18	76.14	48.58	241.62
<b>11</b>	<b>Net profit / (loss) after tax (9-10)</b>	<b>(281.27)</b>	<b>128.20</b>	<b>(530.11)</b>	<b>308.51</b>	<b>476.07</b>
12	Share of minority interest in profit / (loss)	5.67	88.60	16.59	201.43	318.40
<b>13</b>	<b>Net profit / (loss) attributable to the shareholders of the parent (11-12)</b>	<b>(286.94)</b>	<b>39.60</b>	<b>(546.70)</b>	<b>107.08</b>	<b>157.67</b>
14	Paid-up equity share capital (Face Value of Rs. 10/- each)	2,335.26	2,335.26	2,335.26	2,335.26	2,335.26
15	Reserve excluding revaluation reserves					6,792.76
16	Earning per share (EPS) in rupees					
	-Basic	(1.23)	0.17	(2.34)	0.46	0.68
	-Diluted	(1.23)	0.17	(2.34)	0.46	0.68
		Not annualised	Not annualised	Not annualised	Not annualised	
17	Public shareholding*					
	- Number of shares	11,821,068	11,880,068	11,821,068	11,880,068	11,821,068
	- Percentage of share holding	50.62	50.87	50.62	50.87	50.62
18	Promoters and promoter group shareholding					
a	Pledged/Encumbered					
	- Number of shares	Nil	Nil	Nil	Nil	Nil
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	Nil	Nil	Nil	Nil	Nil
	- Percentage of shares (as a % of the total share capital of the company)	Nil	Nil	Nil	Nil	Nil
b	Non-encumbered					
	- Number of shares	11,531,558	11,472,558	11,531,558	11,472,558	11,531,558
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100.00	100.00	100.00	100.00	100.00
	- Percentage of shares (as a % of the total share capital of the company)	49.38	49.13	49.38	49.13	49.38

\* Public Share Holding as defined under Clause 40A of Listing Agreement (excludes shares held by Promoters and Promoter Group)

### Notes:

- The above consolidated financial results for the quarter and half year ended 30 September 2011 have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on 10 November 2011 and have been subjected to limited review by the statutory auditors.
- The Company conducts its operations along with its subsidiaries. The Consolidated financials results are prepared in accordance with the principles and procedures for the preparation and presentation of consolidated financial results as set out in the accounting standards (AS-21) prescribed by Companies (Accounting Standards) Rules, 2006. The financial results of the holding Company and its subsidiaries (JRG Wealth Management Limited, JRG Fincorp Limited, JRG Insurance Broking (P) Limited, JRG Business Investment Consultants Limited) have been combined on a line by line basis by adding together, income and expenses after eliminating intra-group balances, transactions and resulting unrealised gains/losses. The Consolidated financial results are prepared by applying uniform accounting policies.
- Statement of assets and liabilities

(Rs. In lakhs)

SI No.	Particulars	As at	
		30.09.2011	30.09.2010
		unaudited	unaudited
<b>1</b>	<b>Sources of funds</b>		
a	Share holders funds		
	Share capital	2,328.55	2,328.45
b	Reserves and surplus	6,449.00	6,722.51
		<b>8,777.55</b>	<b>9,050.96</b>
<b>2</b>	<b>Secured loans</b>	<b>713.65</b>	-
<b>3</b>	<b>Minority interest</b>	<b>2,873.22</b>	<b>2,739.66</b>
		<b>12,364.42</b>	<b>11,790.62</b>
	<b>Application of funds</b>		
<b>1</b>	<b>Fixed assets</b>	<b>1,321.58</b>	<b>1,842.81</b>
<b>2</b>	<b>Goodwill on consolidation</b>	<b>177.20</b>	<b>177.20</b>
<b>3</b>	<b>Investments</b>	<b>3,070.43</b>	<b>3,939.45</b>
<b>4</b>	<b>Deferred tax asset</b>	<b>41.11</b>	<b>110.92</b>
5	Current Assets, loans and advances		
a	Stock in trade	532.91	-
b	Sundry debtors	1,314.56	1,330.56
c	Cash and bank balances	5,734.14	5,233.26
d	Loans and advances	4,376.18	6,724.82
		<b>11,957.79</b>	<b>13,288.64</b>
<b>6</b>	<b>Less: Current liabilities and provisions</b>		
a	Current liabilities	4,323.33	7,495.98
b	Provisions	70.03	72.42
	Net current assets	<b>7,564.43</b>	<b>5,720.24</b>
<b>7</b>	<b>Debit balance in profit and loss account</b>	<b>189.67</b>	-
		<b>12,364.42</b>	<b>11,790.62</b>

- There were no investor complaints pending as at the beginning or at the end of the quarter. One complaint was received and resolved during the quarter.
- The consolidated segment results are set out below :

(Rs. In lakhs)

SI No.	Particulars	For the quarter ended		For the half year ended		For the Year ended
		30.09.2011	30.09.2010	30.09.2011	30.09.2010	31.03.2011
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
	<b>Segment wise revenues, results and capital employed</b>					
<b>1</b>	<b>Segment revenue</b>					
a	Equity broking services	635.27	922.94	1,280.58	1,805.06	3,846.42
b	Commodity broking services	476.66	471.64	917.17	897.54	1,951.20
c	Insurance broking services	14.87	21.09	26.46	36.71	69.68
d	Client financing	148.19	193.19	335.38	414.60	842.54
e	Financial distribution support and other services	114.98	3.41	147.02	15.93	208.36
	Total	1,389.97	1,612.27	2,706.61	3,169.84	6,918.20
	Less : Inter segment revenue	36.39	0.33	69.23	14.84	50.69
	Add : other unallocable income	93.54	168.71	128.86	324.91	516.60
	<b>Total income</b>	<b>1,447.12</b>	<b>1,780.65</b>	<b>2,766.24</b>	<b>3,479.91</b>	<b>7,384.11</b>
<b>2</b>	<b>Segment result: Profit/(loss) before tax</b>					
a	Equity broking services	(257.74)	(236.82)	(589.96)	(404.56)	(559.70)
b	Commodity broking services	134.82	55.27	227.87	107.64	264.94
c	Insurance broking services	(5.32)	2.86	(10.96)	(4.56)	(6.71)
d	Client financing	(57.06)	165.69	(44.55)	361.50	543.70
e	Financial distribution support and other services	(130.48)	(2.79)	(137.13)	(10.99)	33.40
	Less : i) Interest	(27.95)	(0.54)	(28.10)	(16.85)	(74.54)
	Add : ii) other unallocable expenditure/income	93.54	168.71	128.86	324.91	516.60
	iii) Inter company adjustments	-	-	-	-	-
	<b>Total profit / (loss) before tax</b>	<b>(250.19)</b>	<b>152.38</b>	<b>(453.97)</b>	<b>357.09</b>	<b>717.69</b>
<b>3</b>	<b>Capital Employed:</b>					
	(Segment assets - Segment liabilities)					
a	Equity broking services	3,745.76	2,311.19	3,745.76	2,311.19	4,309.36
b	Commodity broking services	768.62	482.54	768.62	482.54	555.57
c	Insurance broking services	104.29	93.22	104.29	93.22	89.72
d	Client financing	3,536.72	4,461.01	3,536.72	4,461.01	4,127.72
e	Financial distribution support and other services	(200.17)	(136.35)	(200.17)	(136.35)	(77.49)
	Unallocated	3,378.49	4,297.09	3,378.49	4,297.09	2,845.68
	<b>Total</b>	<b>11,333.71</b>	<b>11,508.70</b>	<b>11,333.71</b>	<b>11,508.70</b>	<b>11,850.56</b>

- During the half year ended 30 September 2011, the Company has granted 107,105 options under its Employee Stock Option Scheme 2008 to the employees of the Company and / or its subsidiary companies at an exercise price of Rs.36 per share.
- The details of the implementation of new project and utilisation of IPO Proceeds are stated below:

(Rs. In lakhs)

Particulars	Envisaged in the prospectus	Change in utilisation*	Amount utilised till 31-03-2011	Amount utilised till 30-06-2011	Amount utilised during the Quarter ended 30-09-2011	Total fund utilised (Including change in utilisation)	Amount remaining to be utilised
<b>Middle east operations</b>	560.00	(366.66)	193.34	-	-	193.34	-
<b>Technology upgradation</b>							
Computer software	160.00	-	110.00	-	-	110.00	-
Computer hardware			50.00	-	-	50.00	-
Regional office	600.00	-	628.81	-	-	628.81	-
Issue expenses	130.00	-	147.86	-	-	147.86	-
Opening new branches in India	-	200.00	100.53	5.27	-	105.80	94.20
Infrastructure development for i-trade	-	40.00	9.53	-	-	9.53	30.47
Other infrastructural requirements.	-	126.66	108.06	5.24	4.84	118.14	8.52
<b>Total</b>	<b>1,450.00</b>	<b>-</b>	<b>1,348.13</b>	<b>10.51</b>	<b>4.84</b>	<b>1,363.48</b>	<b>133.19</b>
<b>Means of finance</b>							
Issue proceeds						1,316.81	
Internal accruals						46.67	
<b>Total utilised</b>						<b>1,363.48</b>	

\* In the Annual general meeting of the Company held on 25 July 2009, the shareholders had consented for the change in the utilization of the aforesaid monies totalling to Rs.366.66 lacs, raised by the Company during the IPO of its shares, from those specified in the object clause in the prospectus, inter alia to utilise for expansion activities of the Company in India for opening new branches, infrastructure development for i-trade and other infrastructural requirements. The unutilised amount raised in the public issue amounting to Rs 133.19 lacs is maintained in fixed deposit with banks.

- Key results of JRG Securities Limited on a standalone basis.

(Rs. In lakhs)

Particulars	Quarter ended 30-09-2011	Quarter ended 30-09-2010	Half year ended 30-09-2011	Half year ended 30-09-2010	Year ended 31-03-2011
Turnover	531.99	829.97	1,084.96	1,595.54	3,266.59
Loss before tax	245.19	225.59	572.67	383.06	553.24
Loss after tax	245.19	154.18	572.67	256.40	510.92

- The unaudited standalone results of the Company for the quarter and the half year ended 30 Sept. 2011 are available at our website [www.jrg.co.in](http://www.jrg.co.in)

Place: Mumbai  
Date: 10 November 2011

**Gaurav Vivek Soni**  
Managing Director